

Teamshares is one of America's largest buyers of small to medium sized businesses from retiring business owners.

Teamshares ("TMS") buys businesses from retiring owners, grants a collective 10% of the business's stock to employees after closing, and aims to increase employee ownership to 80% within 20 years. Employee stock is earned over time, not purchased.

Teamshares recruits and trains talented presidents to lead companies forward so that owners can sell their company with confidence. The result is a network of financially durable companies that never have to be sold again – to the benefit of the owners, employee shareholders, companies, and local economies alike.

100% BUYOUT AT CLOSE	\$2M–\$10M PREFERRED EBITDA RANGE	10% STOCK GRANTED AT CLOSE	80% EMPLOYEE-OWNED TARGET
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OUR PROCESS



OUR INVESTMENT CRITERIA

Adjusted EBITDA preferably between \$2M–\$10M	Industry agnostic with some exclusions	Retiring owners or those open to a 100% buyout
Business age of 7+ years	Located in the United States	Long-term lease on related party real estate

INDUSTRIES WE GENERALLY DO NOT COVER

Fixed priced contracting ❖ Construction ❖ Install focused trades ❖ Non-recurring projects ❖ Bid-process focused	Licensed healthcare providers ❖ Doctor and dental offices ❖ Specialized-ownership businesses (e.g., pharmacies)	Franchises ❖ Restaurants ❖ Fitness studios ❖ Other concepts operating under a franchisor's brand
100% e-commerce ❖ Pure e-commerce ❖ Direct-to-consumer products	High government exposure ❖ Businesses where government is a primary customer	Heightened operational and legal risk ❖ Environmental risk (e.g., gas stations, car washes) ❖ Liability risk (e.g., childcare facilities, zoos)

TO DISCUSS NEW INVESTMENT OPPORTUNITIES, PLEASE CONTACT:



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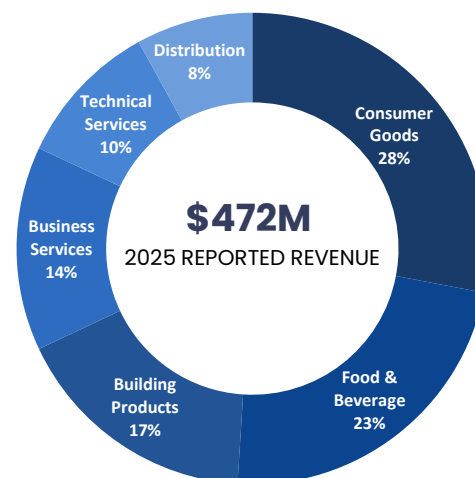
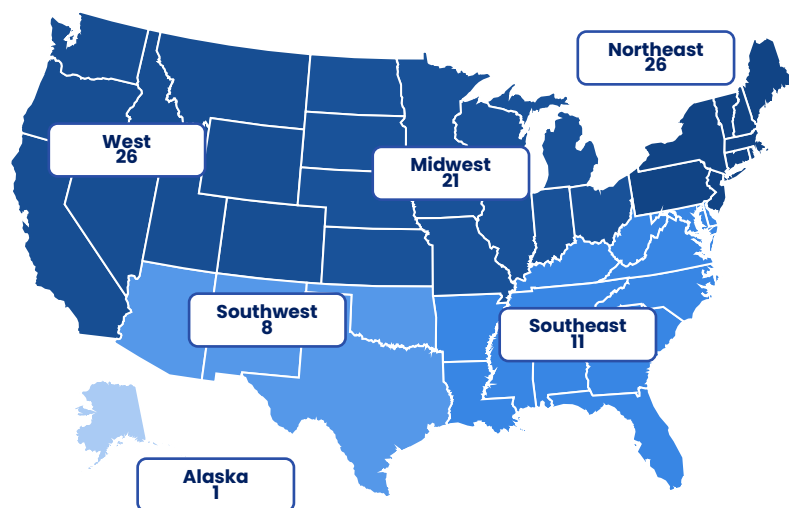
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Teamshares is a permanent home for businesses

90+ COMPANIES ACQUIRED	30+ STATES	40+ INDUSTRIES	2,000+ EMPLOYEE-OWNERS
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OUR NETWORK COMPANIES

Consumer Discretionary ❖ Flowers ❖ Grocery chain ❖ Gifts chain ❖ Organic wool	Food & Beverage ❖ Independent QSR ❖ Burger chain ❖ Scones ❖ Granola	Building Products ❖ Hardwood flooring grates ❖ Banking hardware
Business Services ❖ Small project architecture ❖ Corporate housing	Technical Services ❖ Commercial cleaning ❖ Commercial refrigeration	Distribution ❖ Paper products ❖ Packing supplies ❖ Sand & gravel



Auto repair and maintenance service provider delivering dealer-quality service across all vehicle makes and models	Apparel manufacturer producing fair trade, organic cotton clothing and accessories for men, women, and children
Specialty retailer of curated home décor, gifts, and lifestyle goods across a multi-location brick-and-mortar footprint	B2B packaging distributor supplying boxes, shipping materials, and custom-designed packaging solutions
Commercial architecture and interior design firm serving corporate clients on office and workplace design projects	Fast-casual restaurant chain serving classic American burgers, hot dogs, and quick-service fare